

Let West Music Be Your District's Vendor of Choice!

West Music would like to be included on your district, church or facility's approved vendor list. If your purchasing department sends out competitive bids, we invite you to include West Music on your bid list as well. For more information on our bid process, please contact us at 1-800-397-9378 or bids@westmusic.com.

If you see an instrument package in our collection that doesn't quite meet your needs, let us customize a package for you! Please contact us at 1-800-397-9378 or bids@westmusic.com for more information.

We appreciate any opportunity to serve you!

Helpful Tips when preparing a bid or quote request

We want to help locate the best possible products and prices for your classroom. Follow these tips below to help us get you the information you need in a timely manner:

- When requesting a bid, please provide as much detail as possible. Include the brand, model number, and a description if possible.
- We always try to turn around bids and quotes as quickly as possible. Our bid/quote process can take anywhere from 1-2 weeks but we will try to have an answer to you within 5 business days. If you need a quote even sooner, please call us at 800-397-9378.
- When you have made a decision on the bid or quote and are ready to order, please reference the bid/quote number on your purchase order or check. It will help us match the payment to the original quote we put together for you.

Basic Beat Satisfaction Guarantee

We developed Basic Beat products with the educator in mind. Basic Beat musical instruments and accessories provide a balance of quality, price and performance and we are proud to back them up with exceptional customer service and support. If you're not fully satisfied with your Basic Beat purchase or if there are any defects with the product within the first year, let us know. We will be happy to exchange it for a replacement item or credit your account. Subject to approval.



National
TeacherRegistry

West Music Partners with Adopt-a-Classroom and the National Teacher Registry

West Music is proud to partner with Adopt-a-Classroom and the National Teacher Registry, two organizations that were founded to help teachers find creative ways to bring music and educational materials to their classroom. If you're looking for a way to help fundraise and support your classroom, set up a wishlist on Adopt-a-Classroom or register at the National Teacher Registry. There your peers, parents, and patrons can see what you need and support you by purchasing the exact materials you request. For more information go to AdoptaClassroom.com or NationalTeacherRegistry.com.

What are those weird squares all over your catalog?

We've added QR Codes to this year's catalog in an effort to better serve our customers. These two dimensional barcodes allow us to link directly to product pages on our website, product demonstration videos, helpful classroom tips, and more. You can start scanning them by downloading a QR Code reading application to your phone. Just do a search for "QR Codes" in your phone's application store and you should be able to find one that will work for you. We recommend, NeoReader or RedLaser.



West Music and Child Safety

West Music is committed to child safety and compliance with all applicable safety laws. The musical instruments, accessories, and movement props featured in our catalog are not toys. They are intended for use with adult supervision and are not for children under three years of age unless otherwise indicated. While our products pass applicable hazardous substance requirements, including those for lead, they are not designed for rough play. Some items may be fragile. Frequently they contain small moving parts necessary to their operations and/or are shaped in such a way as to be unsuitable for use by younger children. If you have questions regarding the appropriateness of an item for a child, contact us at service@westmusic.com. Thank you for your understanding of this important issue.

Gift Certificates

Give the gift of music! Give the gift of a West Music gift certificate! We have a variety of denominations available online but can also put together a custom valued gift certificate to match the amount you would like to spend. Give us a call at 800-397-9378 and we can send you the gift certificate in the value you need.

Share The Fun! Share The Music!

Go to WestMusic.com or call us at 800-397-9378 to request a catalog for a friend or colleague.

Our Philosophy:

At West Music our mission is to enrich people's lives through the participation in music. Each and every instrument or book in this catalog was hand selected based on it meeting our standards of quality, value, and educational merit. Know that when you shop in this catalog, in our stores, at a workshop or convention, or on our website you are guaranteed to find quality products that will meet your musical and educational needs.